



KRONE

# news release

For Immediate Release

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## **MITIE TECHNOLOGY AWARDED TOP ADC KRONE HONOUR – TRUENET APPROVED INTEGRATOR OF THE YEAR**

*Infrastructure Specialist MITIE Technology Achieves Supplier of Choice*

**LONDON – 9 NOVEMBER 2006** – ADC KRONE (NASDAQ: ADCT; [www.adckrone.com](http://www.adckrone.com)), a leader in communications network infrastructure solutions, announced today that it has selected MITIE Technology for its prestigious TrueNet<sup>®</sup> Approved Integrator of the Year Award. Identifying a need for quality network installation in the South West, MITIE Technology entered the structured cabling market with a single-minded determination and has become the supplier of choice in the region. MITIE was chosen for the TrueNet award from 45 other companies across ADC KRONE's five UK regional territories.

"The award reflects not only the commercial success we have enjoyed together but also the commitment MITIE Technology has shown to the programme and the relationship that we have built up over the last four years," said Nick Norris, sales director at ADC KRONE. "We are delighted to recognise and commend the way that MITIE Technology has, in such a short time, developed and built a successful business with a high profile customer base in conjunction with ADC KRONE structured cabling solutions."

Actively promoting ADC KRONE products from the outset, the MITIE Technology structured cabling team is capable of fully delivering installations throughout the UK. "We enjoy using ADC KRONE products because they are manufactured to a high standard, are easy to install and provide our customers with robust infrastructures," said Nick Bargewell, operations manager at MITIE Technology.

Receiving the award for MITIE Technology, Bargewell said, "It is our aim to exceed the expectations of our customers and in doing so we offer more than just structured cabling services – we build long-term relationships that allow us to deliver additional services that run on the infrastructures we have built. Our telephone, security and intelligent building services depend on the quality of the infrastructure, and we are delighted to enjoy a privileged partnership with our supplier ADC KRONE. We are honoured to receive this award as an endorsement of the success of the relationship."

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[www.adckrone.com](http://www.adckrone.com)

## **MITIE Technology Awarded Top ADC KRONE Honour – Page 2**

Working across many sectors, the MITIE Technology has installed copper and fibre in challenging locations of all sizes – from the single police station on the Scilly Isles to the Headquarters of the Gloucestershire Police Force. Academic institutions including the University of Plymouth and the Somerset College of Art and Technology, as well as numerous NHS Trust Hospitals, have all benefited from its extensive expertise.

ADC KRONE is a market leader in voice, data and networking communications, combining excellence in design and manufacture with robust solutions warranted for 20 years.

Members of the ADC KRONE's TrueNet Approved Integrators programme have to pass stringent training requirements and quality audits, and in return receive enhanced sales support and technical backup, as well as benefiting from ADC KRONE-generated sales leads.

### **About MITIE Technology**

MITIE Technology is a specialist business within MITIE Group PLC. Operating on a national basis, MITIE Technology is an industry leader in the construction and installation of electrical, mechanical, environmental and control systems specifically within data centres and communication suites. As well as providing specialist services in relation to mission critical environments from a building services perspective, MITIE Technology also includes the design, provision and support of both wired networks - structured cabling and wireless infrastructures in our portfolio of services.

[www.mitietechnology.co.uk](http://www.mitietechnology.co.uk)

### **About ADC KRONE**

ADC (NASDAQ: ADCT) serves its customers as ADC KRONE in the Europe/Middle East/Africa, Asia, and Indo-Pacific regions of the world. ADC KRONE provides the network infrastructure equipment and professional services needed to deliver voice, video, Internet and data communications around the world. Wireline, wireless, cable, enterprise, and broadcast network operators rely on ADC offerings to deliver bandwidth intensive, high-speed services to residential, business and mobile subscribers. ADC (NASDAQ: ADCT) has sales into more than 140 countries. Learn more about ADC KRONE at [www.adckrone.com](http://www.adckrone.com).

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